



## ADVISORY SERVICES

**STRATEGY · FINANCE · PEOPLE**

**TEASER**

an entrusted partner for leaders

# qi ma Advisory Services

## Strategy · Finance · People

- Our mission is to be **an entrusted partner** for top decision-makers and executives. You encounter us at the focal point, where corporations set the course for their success – *Strategy · Finance · People*. We lead you with success towards your goal.
- With us you **set course towards success**. Our core competences in *Strategy · Finance · People* are delivered as your added value for increased competitiveness, enhanced customer orientation, more efficient processes, further in depth market knowledge, increased potential for innovations and the suitable leadership team.
- We deliver **value to your business** through our branch focus and market orientation in industry and finance. Our experts have a 360° picture of the business – branch, market, organisation and people. We challenge your corporate strategy and structure by exploiting our unique market position in a way that you can **decide today for the *Strategy · Finance · People* sought after tomorrow**.



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# qi ma Advisory Services

## Global Perspective



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## Strategy · Finance · People



- **STRATEGY** · As soon as you have a goal you need a strategy! Our professional services are dedicated to strategic development of global corporations, organisations and institutions. We deliver **value to stakeholders** and shareholders with white papers, master planning, business plans, roll-out concepts and market studies.
- **FINANCE** · Our expertise enables us to lead you to the next step. As financial experts we transform strategies and concepts into figures and **deliver results** to facilitate the decision-making process. Our mandates may cover feasibility studies, overall business modelling, project structuring, restructuring, buy & sell mandates, evaluations and second opinions.
- **PEOPLE** · People are the ultimate **source of success**. It is the responsibility of corporate leaders to cultivate its corporate culture. Values & beliefs are an integral part of the corporate structure, where people may thrive, perform best and develop their potential. We stand ready to serve you with our industry experience and insights to unlock your people's full potential.



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# Point of contact



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Global Perspective. Local Player

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## Experience

### *Human Resources Management*

- Performance management & HR processes
- Executive Search, Talent Acquisition

### *Financial Advisory Services*

- Areas: project finance, investor search, M&A
- Sectors: real estate, tourism, renewable energy
- Geographic focus: Europe, CEE, CIS

## qi ma profile



- Branch focus: Industry & Finance
- Passion for:
  - Master planning
  - Investor search
  - HR Strategy & Performance
- Business Development

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